



# JAN-PRO CLEANING SYSTEMS

Measurable Cleaning. Guaranteed Results.™

April 2, 2014

Tricia Hallberg McVeigh  
St. Margaret's Day School  
1605 Pleasant Plains Road  
Annapolis, Maryland 21409

Dear Tricia,

Thank you for your interest in JAN-PRO and for taking time to meet to discuss your commercial cleaning requirements for your school. I hope that I am able to further illustrate the benefits JAN-PRO can provide to you through this proposal.

**Environmentally Safe Chemicals:** JAN-PRO takes pride in working within the spirit and the framework set forth by many federal agencies, including the Environmental Protection Agency, Department of Agriculture, and OSHA to name a few. We work with Spartan Chemical company to provide Green Seal® certified products and disinfectants that are effective against methicillin resistant *Staphylococcus aureus* (MRSA), vancomycin resistant *Enterococcus faecalis* (VRE) and Influenza A (H1N1).



JAN-PRO focuses exclusively on customers that require quality cleaning services, and we have built our client base and reputation on that premise. JAN-PRO's branded processes, outstanding client services and the **JAN-PRO Guarantee** have positioned us as the industry leader in client retention. In this proposal, we will detail how these benefit you!

Backed by 20 years of industry experience, we are confident that you will encounter a mutually rewarding association when choosing JAN-PRO as your partner. I will call you to confirm your receipt of this information and answer any questions you may have. Please do not hesitate to contact me should you have any questions in the meantime.

Best Regards,

Shamel Jones  
Assistant to Regional Sales Manager  
410-665-1800 ext . 314

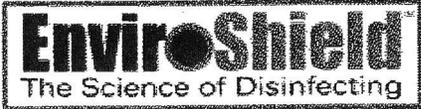
JAN-PRO Cleaning Systems of MD, DC and VA

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**St. Margaret Day School  
Commercial Cleaning Proposal**

**EnviroShield™ – The Science of Disinfecting**



EnviroShield is a revolutionary new system that combines a unique disinfecting sprayer process with an equally unique disinfecting product, Sniper®. The unit uses an electrostatic charge applied to the spray, causing a natural attraction between spray droplets and target surfaces. As the Sniper product is sprayed, it picks up this charge giving it **75 times the force of gravity to completely wrap around and cover every surface it touches.**

The spray evaporates easily on surfaces and can be used in high clutter areas and “touch areas” such as desks, papers, phones, restroom surfaces, etc. It is also highly effective on computer keyboards, recently reported the #1 source for spreading communicable diseases.

One of the main features of Sniper® is the fact that it meets **EPA Toxicity Category IV**, which means this is the **safest category allowed for disinfectants**. The EPA rates products on a scale of I – IV, with IV being the least toxic category. This product is a **100% non-toxic**, disinfecting cleaning solution that destroys 99.9% of a wide-range of disease-causing microorganisms.

The product is safe for all commercial environments and facility occupants. With the use of the EnviroShield system, St. Margaret Day School can promote having a safe and healthy environment and being proactive in the fight against preventing infection diseases. We look forward to discussing this application as an optional service to St. Margaret Day School.

**EnviroShield™ Facts:**

- It has been independently tested on numerous other bacteria and found to be highly effective.
- We exclusively use Sniper disinfecting solution, an EPA hospital-registered disinfectant in all applications
- The active ingredient in Sniper, Chlorine Dioxide, is a proven safe and highly-effective biocide.
- It kills and eliminates the most harmful bacteria including C-Diff (clostridium difficile).
- Its application method provides 100% coverage of surfaces not previously reachable or treatable with less effective disinfectants.

**EnviroShield™ Benefits:**

- Total disinfecting coverage on and around all surfaces
- Counters spread of bacterial infections
- No post-application after effects or precautions
- Can be applied routinely with no inconvenience
- Ensures cleaner, safer work spaces
- Reduces downtime due to absenteeism
- Safe for all commercial environments
- Green and environmentally friendly

